

Business Tendency Survey (April)

Please do not take the seasonal variations into account in your answers.

1- How has your production developed over the past 3 months? It has...	Increased	Remained unchanged	Decreased

2- Do you consider your current overall order books to be...?	Above normal	Normal for the season	Below normal
3- Do you consider your current export order books to be...?	Above normal	Normal for the season	Below normal
4- Do you consider your current stock of finished products to be...?	Above normal	Normal for the season	Below normal

5- How do you expect your production to develop over the next 3 months? It will...	Increase	Remain unchanged	Decrease
6- How do you expect your selling prices to change over the next 3 months? They will...	Increase	Remain unchanged	Decrease
7- How do you expect your firm's total employment to change over the next 3 months? It will...	Increase	Remain unchanged	Decrease

8- What main factors are currently limiting your production? Rank according to degree of importance.			
None			
Insufficient demand			
Shortage of labour force			
Shortage of material and/or equipment			
Financial constraints			
Others			

9- Considering your current order books and the expected change in demand over the coming months, how do you assess your current production capacity? The current production capacity is...	More than sufficient	Sufficient	Not sufficient

10- How many months of production are assured by your current overall order books?			

11- How have your overall orders developed over the past 3 months? They have...	Increased	Remained unchanged	Decreased

12- How do you expect your overall orders to develop over the next 3 months? They will...	Increase	Remain unchanged	Decrease

13- At what capacity is your company currently operating (as a percentage of full capacity)?			

14- How has your competitive position on the domestic market developed over the past 3 months? It has... Improved Remained unchanged Deteriorated

15- How has your competitive position on foreign markets inside the EU developed over the past 3 months? It has... Improved Remained unchanged Deteriorated

16- How has your competitive position on foreign markets outside the EU developed over the past 3 months? It has... Improved Remained unchanged Deteriorated

Y1- Compared with two years ago (t-2) your investment last year (t-1) has...

	Increased	Remained unchanged	Decreased
Overall investment			
Machinery and equipment			
Land, building and infrastructure			
Intangibles (R&D, software, data, intellectual property, vocational training, etc.)			

Y2- Compared with last year (t-1) your investment this year (t) will...

	Increase	Remain unchanged	Decrease
Overall investment			
Machinery and equipment			
Land, building and infrastructure			
Intangibles (R&D, software, data, intellectual property, vocational training, etc.)			

17- How do you expect your export orders to develop over the next 3 months? They will... Increase Remain unchanged Decrease

18- How have your export orders developed over the past 3 months? They have... Increased Remained unchanged Decreased

19- Do you consider your current domestic order books to be...? Above normal Normal for the season Below normal

20- How have your domestic orders developed over the past 3 months? They have... Increased Remained unchanged Decreased

21- How do you expect your domestic order books to develop over the next 3 months? They will... Increase Remain unchanged Decrease

22- How do you expect your domestic market selling prices to change over the next 3 months? They will... Increase Remain unchanged Decrease

23- Compared to the last 12 months, how do you expect your fixed investment expenditure to change over the next 12 months? It will... Increase Remain unchanged Decrease

24- How has your average unit cost changed over the past 3 months? It has..	Increased	Remained unchanged	Decreased
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25- How do you expect your average unit cost to change over the next 3 months? It will...	Increase	Remain unchanged	Decrease
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26- What is your expectation for *inflation (producer prices) rate over the next 12 months* (as an annual percentage)?

27- How do you expect <i>the short term Turkish Lira credit interest rate</i> to change over the next 3 months? It will...	Increase	Remain unchanged	Decrease
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28- Your opinion about the general course of business in your industry, compared to previous month.	More optimistic	Remain unchanged	More pessimistic
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